



# **ASM/CV: Vendors to Watch, Know, Understand**

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Stratascale

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# Executive Summary

## About this document

This vendor insights report is prepared for SHI Stratascale customers. *ASM/CV: Vendors to Watch, Know, Understand* complements the Stratascale Horizon Report *Automating Defense: Implementing continuous discovery and validation* (December, 2021). The document draws on multiple input sources for vendor identification and is built using the Vation Ventures VIP platform, which integrates information on the origin and growth trajectory of innovative and emerging suppliers of important technologies (via identification of key executives and insight into funding) with vendor-sourced information on capabilities and target use cases. Stratascale has assembled this list as a starting point for companies that are looking for sources of ASM/CV and related capabilities. No recommendation or warranty is implied by the inclusion of any vendor within this report.

Vendors in this report offer solutions associated with Attack Surface Management (ASM), External Attack Surface Management (EASM), Digital Risk Protection Services (DRPS), Threat Intelligence (TI), Continuous Automated Red Teaming (CART) and IT Asset Management (ITAM). They provide diverse capabilities, addressing a wide range of threats that are inherent in today's evolving, increasingly-complex digital business environments. Large organizations will likely require a combination of solutions, tools and third-party support for integrating and managing the attack surface management and continuous validation (ASM/CV) function.

Enterprises looking at potential suppliers should consider:

- Technology capabilities and specific target functionality
- Compatibility, interoperability and integration with existing or future technologies and solutions
- Expansion path
- Financial considerations
- Support and documentation
- Cultural fit

Each of the firms included in this report has established a position that connects with the client needs, and one or more of them may be an ideal partner for your business. If you are seeking a starting point, Stratascale recommends that readers begin their investigation with the following vendors. Brief observations from Stratascale experts are included in quotes to provide context.

- Armis Security: "Customers are trying to address IoT and often don't know where to begin."
- Acquired by Insight Partners for \$1B, January 2020
- Bit Discovery: "Security teams need to keep track of their Web/digital teams' assets."
- C2SEC: "I like the 3rd party assurance play."
- Censys: "Interesting technology and story."
- CybelAngel: "Good buzz around their data leak technology."
- Cymulate: "Good addition to incident response/simulation testing."





- FireCompass: "Combines ASM with CART."
- LookingGlass: "Strong innovation heritage."
- RecordedFuture: "I like this company and their technology a lot."
- Acquired by Insight Partners for \$780M, May 2019
- ZeroFox: "Those who can afford them seem very happy; great social media intelligence."

### Targeted solutions

Multiple vendors included in this report offer deep capabilities for specific use cases and should be considered if their focus overlaps with a discrete requirement. These vendors, with brief descriptions of their focus areas, include:

#### Asset Management

- Axonius: Asset management with a cybersecurity lens.
- Rumble: Discover and classify assets in your IT and OT environments, more effectively manage asset risk. Chairman & founding CTO is an industry veteran and the creator of Metasploit.
- Tanium: Full visibility - on every endpoint, managed or unmanaged - to prevent or correct bad behaviors. Founders are industry veterans in the endpoint market.

#### Attack Surface Management

- CyCognito: Continuously discover, perform automated attack emulation, identify risks and implement controls.
- Expanse: Continuously discover, evaluate, and mitigate your external attack surface.
- Acquired by Palo Alto Networks for \$800M, November 2020
- Medigate: Discover, identify, and protect all Internet of Medical Things (IoMT) devices.
- Acquired by Claroty for \$400M, December 2021
- Orca Security: Agentless SideScanning™ technology that delivers full-stack visibility of your cloud infrastructure.
- Randori: Trusted Adversary for your ASM, CART, and secure cloud-migration needs.
- Shodan: Delivering "an asset discovery and search engine for internet-connected devices."

#### Threat intelligence

- Digital Shadows: Minimizing digital risk by identifying exposure and protecting against external threats.
- Flashpoint: Various types of intelligence and threat insights - dark web, fraud, financial crime, and credential theft.
- RiskIQ: Digital risk, threat and vulnerability intelligence, attack surface discovery, and 3rd party risk insights.
- Acquired by Microsoft for \$500M, July 2021

In addition to the firms listed in this report, cybersecurity vendors such as Cisco Systems, FireEye, Mandiant, Microsoft, and Palo Alto Networks may incorporate ASM, EASM DRPS, TI, and ITAM capabilities within their portfolios. These vendors are not included in this document, but may meet the needs of specific buyers, particularly those with existing investments in one or more of these vendors.

Readers seeking support for the Attack Surface Management and Continuous Valuation (ASM/CV) function are encouraged to contact their Stratascale Account Executive or to connect with us at [stratascale.com/contact-us/](https://stratascale.com/contact-us/).

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### **V3: The View from Vation Ventures**

- Commentary from Troy Cogburn, Director of Vation Intelligence, Vation Ventures

I believe that ASM will become a feature of a greater platform. Right now, there have only been a few acquisitions in the space, such as Expanse getting acquired by Palo Alto Networks, Alphawave getting acquired by LookingGlass and Digital Edge getting acquired by Coalition, but I anticipate a lot more acquisitions to take place. There may not be a perfect fit for where these vendors will go, but here are the use cases that I currently see aligning with ASM capabilities:

- Threat Intelligence / Digital Risk Management: RiskIQ, Zerofox, and LookingGlass
- Vulnerability Management: Balbix
- Breach and Attack Simulation/Continuous Security Validation: Cymulate & Mandiant
- Asset Management: Armis and Axonious
- Cyber Insurance: Coaliton
- Security Rating Services: Upguard

These vendors have either built features or acquired companies to add attack surface management capabilities. I believe that the pure play vendors will be acquired by companies similar to the ZeroFoxes, Balbixes, and Cymulates. Pure play vendors that don't get acquired will have to build out capabilities like breach and attack simulation.

Firms in this group include:

- Shodan
- Cycognito
- Randori
- Censys
- Reposify
- Cyberpion
- Intrigue
- Linkai
- Bit Discovery



AlphaWave was acquired by **LookingGlass Cyber Solutions** announced on 2021

## Description

AlphaWave is redefining asset visibility and security for the growing enterprise. Our Attack Surface Management platform gives you comprehensive security intelligence about your cloud, containers, and more.

**AlphaWave**

<https://alphawave.co>

### KNOWN FOR

AlphaWave is a cybersecurity startup helping businesses of all sizes assess cyber-risk through every step of their digital transformation.



Armis Security was acquired by **Insight Venture Partners** announced on 2020 for **\$1,000M**

## Description

Armis Security is an agentless IoT security solution that lets enterprises see and control any device or network. Armis eliminates the IoT security blind spot, letting enterprises instantly see and control unmanaged or rogue devices and networks.

## Funding

12 investors have funded *Armis Security*.

- › One Equity Partners
- › Insight Venture Partners
- › CapitalG (formerly Google Capital)
- › Bain Capital Ventures
- › Tenaya Capital
- › Sequoia Capital Israel
- › Brookfield Technology Partners
- › Georgian Partners
- › Sequoia Capital
- › Red Dot Capital Partners
- › Intermountain Healthcare Innovation Fund
- › Cerca Partners

Date	Round Name	Amount (\$USD)
Jun, 2017	Series A	\$17M
Apr, 2018	Series B	\$30M
Apr, 2019	Series C	\$65M
Feb, 2021	Private Equity	\$125M
Nov, 2021	Private Equity	\$300M

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*

**Armis Security**  
<https://www.armis.com>

### KNOWN FOR

Armis is the first agentless, enterprise-class security platform to address the new threat landscape of unmanaged and IoT devices.

# Executive Team



**Yevgeny Dibrov**  
Chief Executive Officer &  
Co-Founder



**Nadir Izrael**  
Chief Technology Officer  
& Co-Founder



## Axonius

<https://www.axonius.com>

### KNOWN FOR

Axonius is an asset inventory management platform that focuses on cybersecurity solutions and policies.

## Description

Axonius was founded in June 2017 to answer a simple question. Despite all of the high-tech, sci-fi tools we have in cybersecurity, why is it so difficult to answer simple questions about the devices, users, and cloud instances we're tasked with securing? Asset management is so foundational, yet it's a nagging problem that is only getting worse. Co-Founders Dean Sysman, Ofri Shur, and Avidor Bartov, veterans of an elite intelligence unit of the Israeli Defense Force built Axonius to solve the asset management challenge for cybersecurity. Axonius is headquartered in New York, NY and our R&D team is based in Tel Aviv, Israel.

## Funding

14 investors have funded Axonius.

- › [ICONIQ Growth](#)
- › [Alkeon Capital](#)
- › [Lightspeed Venture Partners](#)
- › [Stripes](#)
- › [OpenView Partners](#)
- › [YL Ventures](#)
- › [Vertex](#)
- › [Deutsche Telekom Capital Partners](#)
- › [Harmony Partners](#)
- › [Vertex Ventures](#)
- › [Bessemer Venture Partners](#)
- › [Western Technology Investment](#)
- › [Emerge](#)
- › [Vertex Ventures Israel](#)

Date	Round Name	Amount (\$USD)
Sep, 2017	Seed	\$4M
Feb, 2019	Series A	\$13M
Aug, 2019	Series B	\$20M
Mar, 2020	Series C	\$58M
Mar, 2021	Series D	\$100M
Mar, 2021	Secondary Market	\$270M

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*



# Executive Team



**Dean Sysman**  
Co-Founder and CEO



**Avidor Bartov**  
Co-founder and CTO



## Balbix

<https://www.balbix.com>



### KNOWN FOR

Balbix BreachControl platform helps your enterprise avoid breaches by providing continuous and real-time risk prediction, and proactive control of breaches by creating a prioritized list of mitigation actions and prescriptive fixes.

## Description

Balbix provides an AI-powered system for cybersecurity posture visibility and transformation.

The Balbix system automatically discovers and analyzes the attack surface of an enterprise to predict where and how breaches are likely to happen and provides a real-time scorecard of cybersecurity protections all the way from the device/network level to the board level. The use of AI allows Balbix to combine capabilities of dozens of security tools.

Balbix also implements prioritization and gamification of actions to drive cyber-risk reduction. By using Balbix, CISOs and CIOs can transform their organization's cybersecurity posture, reducing cyber risk by 95% or more, while making security teams 10 times more efficient.

Balbix counts many global 1000 companies among its rapidly growing customer base and was named a "Cool Vendor" by Gartner in 2018.

## Funding

3 investors have funded *Balbix*.

- › [Singtel Innov8](#)
- › [Mubadala Capital Ventures](#)
- › [Mayfield Fund](#)

Date	Round Name	Amount (\$USD)
Jun, 2017	Series A	\$8.6M
Jun, 2018	Series B	\$20M

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*

## Executive Team



**GAURAV BANGA**  
Founder & CEO



**VINAY SRIDHARA**  
CTO



BinaryEdge was acquired by **Coalition**  
announced on 2020

## Description

We are a multifunctional team that focus its effort on acquiring, analyzing and classifying internet wide data, by combining efforts in the areas of Cybersecurity, Engineering and Data Science. Besides working in the development of our products, we write a Blog where we periodically share our studies on cybersecurity of countries, technologies, services, among others. In 2016 we published our first report on cybersecurity, called "Internet Security Exposure 2016", which can be downloaded here. If you're looking for data about the entire internet space or if you're interested in having real time perimeter monitoring, please contact us. BinaryEdge is always looking for interesting partnerships and people to join its ranks.

### BinaryEdge

<https://www.binaryedge.io>

#### KNOWN FOR

BinaryEdge, build products that help company improve the quality of information security and focus on important data metrics.



## Bishop Fox

<http://www.bishopfox.com/>

### KNOWN FOR

Bishop Fox, a cybersecurity company, blends attack-focused automation & human expertise to deliver a service that scales security programs.

## Description

We're the developers, engineers, and exploit writers behind some of the most popular offensive security tools out there – and the researchers behind some of the most creative discoveries. Offensive security is in our DNA. And it's more than a job for us; it's a commitment to the common good.

## Funding

1 investor has funded *Bishop Fox*.

› [Forgepoint Capital](#)

Date	Round Name	Amount (\$USD)
Feb, 2019	Series A	\$25M

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*

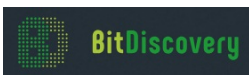
## Executive Team



**Vinnie Liu**  
CEO & Co-Founder



**Bill Carroll**  
COO



## Bit Discovery

<https://bitdiscovery.com/>

### KNOWN FOR

Bit Discovery develops and operates a platform for website asset inventory and portfolio management.

## Description

Your company has internet-accessible technology. Domain names, subdomains, IP address, servers, web pages – things that anyone can access on the internet. We discover every little bit of that for you. We inventory it, and keep that inventory updated.

Bit Discovery makes it easy. We illuminate every little bit of the internet so that our customers are aware of all of the internet-accessible tech they own. Using snapshots of the internet, we organize massive amounts of information and distill it down into a simple and elegant inventory system. The Bit Discovery solution was created for busy people, by busy people. Time is everyone's most precious resource, so we work as efficiently for our customers as we do for ourselves.

Creating and maintaining an inventory of your known internet-accessible tech is an essential utility. Bit Discovery's inventory system is an indispensable solution. Awareness of unknown or unauthorized hosts is a first step in addressing what could be a critical business issue. Maintaining the security and efficiency of your business requires keeping track of the internet-accessible tech you own, formerly a 24/7 job. Bit Discovery keeps discovering even when you can't, bringing immediate alerts if anything in your inventory changes. When you arrive to take a look, everything you need to know about the website is there waiting for you.

## Executive Team



**Jeremiah Grossman**  
Chief Executive Officer



**Robert Hansen**  
Chief Technology Officer



## Bitdefender

<https://www.bitdefender.com>

### KNOWN FOR

Bitdefender is a global cybersecurity and antivirus software leader you can trust and rely on, protecting over 500 million systems in more than 150 countries.

## Description

**We are led by a vision to be the most trusted cybersecurity technology provider in the world, which means we constantly anticipate, innovate and go the extra mile.**

Bitdefender delivers robust security you can rely on. With a global security delivery infrastructure protecting half a billion users, visionary solutions, and a wealth of awards, we have been a trusted security provider since 2001.

Bitdefender works with government organizations, large enterprises, SMEs and private individuals across more than 150 countries. We are dedicated to providing solutions to each of their challenges and needs – and our dedication proves to be successful. With over 1,600 employees, and a team of 800+ engineers and researchers, Bitdefender is one of the most innovative IT security software vendors in the world today.

**TRANSFORMATIVE SECURITY:** Powered by its depth of security expertise and rapid pace of research and development, Bitdefender's long-standing mission is to deliver transformative security technologies to the world's users and organizations. We are innovators, creating breakthrough technology that radically improves our customer's experience with security. From IoT to Data Centers, from endpoints to hybrid infrastructures - Bitdefender plays a transformational role in how security is best consumed, deployed, and managed. We strive to deliver products and services that radically alter the customer's experience with security, in terms of efficacy, performance, ease of use and interoperability.

**NEVER STANDING STILL:** Innovation has earned us the trust of families and corporations from over 150 countries and won us a wealth of awards.

## Funding

3 investors have funded *Bitdefender*.

- › [Vitruvian Partners](#)
- › [Romanian-American Enterprise Fund](#)
- › [Balkan Accession Fund](#)

Date	Round Name	Amount (\$USD)
Dec, 2007	Venture - Series Unknown	\$7M
Dec, 2017	Secondary Market	\$180M

## Acquisitions

Bitdefender has made **3** acquisition(s):

Company Name	Amount (\$USD Millions)	Date of Acquisition
RedSocks Security	N/A	October 24, 2018
SMS eTech	N/A	September 12, 2018
Profil Technology	N/A	January 17, 2017

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*

## Executive Team



**Florin Talpeș**  
Founder & Chief  
Executive Officer



**John Stynes**  
Chief Financial Officer



## Black Kite

<https://blackkite.com>

### KNOWN FOR

Black Kite provides comprehensive Security-as-a-Service solutions focused on cyber threat intelligence, vulnerability management.

## Description

We enable enterprises to monitor their external cyber risk posture and perform nonintrusive cyber risk assessments of their suppliers, subsidiaries and target acquisitions. Using easy-to-understand scorecards, including our 60-second Rapid Cyber Risk Scorecard, we provide standards-based letter grades on various risk categories, along with data on how to mitigate each risk in priority order. Companies can use these scorecards to measure their total shared security ecosystem with their partners and suppliers, and even monitor security improvements made by partners in real-time. Our customers across financial services, manufacturing, retail, healthcare, and technology receive actionable intelligence delivered as-a-service, enabling them to evaluate third-party risk and take prioritized preventive measures.

Understanding your organization's cyber risk scores are critical to:

- ▶ Help Determine ROI
- ▶ Manage Vendor Risk
- ▶ Evaluate Cyber Insurance Subscribers
- ▶ Justify cybersecurity budgets and allocations
- ▶ Make Informed Decisions About Third-party Business Decisions
- ▶ Conduct a More Thorough Due Diligence Process During an M&A Deal

## Funding

3 investors have funded *Black Kite*.

- ▶ [Moore Strategic Ventures](#)
- ▶ [Glasswing Ventures](#)
- ▶ [Data Point Capital](#)

Date	Round Name	Amount (\$USD)
Jul, 2017	Seed	\$3M
Feb, 2019	Seed	\$3.5M
Oct, 2020	Series A	\$7.5M

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*



# Executive Team



**Mohamoud Jibrell**  
Co-Founder & CEO



**Candan Bolukbas**  
Chief Technology Officer



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**C2SEC**

<https://www.c2sec.com>

**KNOWN FOR**

The C2SEC platform enables us to achieve a broader and deeper security assurance of our critical third parties. The C2SEC platform enables us to achieve a broader and deeper security assurance of our critical third parties.

## Description

C2SEC is a global cybersecurity technology provider with clients in North America, Europe, and APAC. Our clients include financial institutions, high-tech companies, insurance companies, industry conglomerates, etc. We are building a cloud native iRisk Security Operation SaaS Platform to help enterprise security teams manage digital asset and attack surface, and centralize security operations for both first party and third parties. C2SEC is based in Seattle WA, United States, and Lausanne, Switzerland. The founding team members are from Microsoft, IBM, and Swisscom, with years of cybersecurity, AI, and business experience managing the most challenging cyber security issues in the world. We are very proud of being a member of F10 Accelerator and Microsoft for Startups. We are thrilled to be supported by Sequoia Capital. Our dream is to enable and strengthen the trust of the digital interconnected world. If you share this simple, hopeful, idealistic dream, please consider joining us on our journey!

## Executive Team



**Chengyun Chu**  
Co-Founder And CEO



**Haifeng Liu**  
Co-Founder And Chief Scientist



## Censys

<https://censys.io/>

### KNOWN FOR

Censys is a platform that helps information security practitioners discover, monitor, and analyze devices that are accessible from the Internet.

## Description

The foundational technology behind Censys was designed by researchers at the University of Michigan, who created the ZMap Scanner, which helped popularize Internet-wide scanning in 2012. One of the goals of the ZMap Project was to provide researchers with a way to measure if Internet security was improving. With the public spotlight shining on security vulnerabilities and the products that could fix them, the team wanted to understand if overall security was improving as a result of those highly-promoted solutions. With the ZMap scanner, the team was able to track security vulnerabilities on every reachable server and device on the Internet and collect as much data as possible about those hosts. The result was a searchable map of the Internet, which quickly became a powerful and widely used tool for security researchers.

This tool also proved valuable to the broader information security community. IT and security teams were actively using the ZMap scanner to identify and discover unknown corporate infrastructure and to prevent unnecessary exposure on the Internet. In 2017, part of the original research team teamed up with two seasoned executives to form Censys, with the mission of helping organizations protect themselves with visibility and real-time data. Since then, the team has grown to continue adding to and enriching our data. While continuing to develop our foundational, near real-time data, the company has scaled to focus on building a SaaS product offering that democratizes the usability of Internet security data for IT teams across all industries.

## Funding

5 investors have funded *Censys*.

- › [OUP \(Osage University Partners\)](#)
- › [Google Ventures \(GV\)](#)
- › [Mango Capital](#)
- › [Decibel Partners](#)
- › [Greylock Partners](#)

Date	Round Name	Amount (\$USD)
Nov, 2018	Seed	\$2.6M
Aug, 2020	Series A	\$15.5M

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*

# Executive Team



**David Corcoran**  
CEO & Co-Founder



**David Adrian**  
Co-Founder &  
Engineering Manager



## CTM360

<http://www.ctm360.com>

### KNOWN FOR

CTM360® is a Digital Risk Protection platform powered by EDX Labs

## Description

CTM360® is a subscription service powered by EDX Labs, offering 24 x 7 x 365 Digital Risk Protection to detect and respond to threats. Headquartered in the Kingdom of Bahrain, CTM360® specializes in offensive defense – a mentality that looks to neutralize and eliminate threats in infancy – to identify and manage cyber blind spots outside your network (surface, deep & dark web). Offered as a service and with an ecosystem built in the cloud, CTM360® remains a leading detection & response provider in cyberspace and the digital domain.

## Funding

0 investors have funded CTM360.

Date	Round Name	Amount (\$USD)
Aug, 2014	Angel	\$1M

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*

## Executive Team



**Mirza Asrar Baig**  
Chief Executive Officer



**CybelAngel**  
<https://www.cybelangel.com>

#### KNOWN FOR

Combining Artificial Intelligence with the expertise of cyber security analysts, CybelAngel's SaaS platform gives you instant and actionable insight into cyber threats before they wreak havoc.

## Description

Modern enterprises are storing and sharing increasing amounts of information across every layer of the internet. Consequently, information exposure is not simply becoming more frequent, but is becoming virtually inevitable. The CybelAngel platform scans for data leaks across all layers of the internet, is backed by evolving AI and machine learning capabilities, and is supported by expert cybersecurity analysts, all of which combine to deliver curated and actionable data leak alerts. With CybelAngel, enterprises achieve comprehensive data leak detection, and are enabled to more rapidly remediate the data leaks that inevitably do occur. In turn, enterprises become increasingly cognizant of their cybersecurity deficiencies, and become equipped to optimize their cybersecurity posture.

## Funding

5 investors have funded *CybelAngel*.

- › [Open CNP](#)
- › [Ambition Numérique @ Bpifrance](#)
- › [Serena Capital](#)
- › [TempoCap](#)
- › [Prime Ventures](#)

Date	Round Name	Amount (\$USD)
Jul, 2015	Pre-Seed	\$1.1M
Jun, 2017	Seed	\$3.3M
Oct, 2018	Series A	\$11.3M
Feb, 2020	Series B	\$36M

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*

## Executive Team



**Stevan Keraudy**  
VP of R&D and Co-founder



**Erwan Keraudy**  
CEO & Co-Founder



Cyberint

Cyberint

<https://cyberint.com/>

#### KNOWN FOR

In the age of digital transformation, businesses are opening themselves up to far greater risks. Mitigate these threats today.

## Description

CyberInt was founded in 2010 to offer a sophisticated, intelligent solution to the emerging trend of cyber threats being faced by businesses in the online space. Today this threat is even more prevalent in the face of accelerated digital transformation where, more than ever, businesses vulnerable to far greater risks and threats within and beyond their perimeters.

We stay well ahead of hackers and eliminate potential threats before they become crises by deploying the Argos™ Multi-tenant SaaS Platform and its targeted, highly automated Managed Detection and Response technology. CyberInt's holistic, end-to-end MDR service spans the globe, serving some of the top retail, e-commerce, finance and telecommunications organizations in the world. Using advanced research and simulation of attacks from the threat actor's perspective, CyberInt provides highly automated real time responses and powerful, validated alerts. CyberInt has been recognized as the provider of an advanced DRP solution by Forrester, was named by Gartner as an innovator in securing digital businesses and was selected by Deloitte as a Fast 50 company.

## Funding

1 investor has funded *Cyberint*.

› [Viola Growth](#)

Date	Round Name	Amount (\$USD)
Jan, 2014	Series A	\$10M
May, 2018	Series B	\$18M

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*

## Executive Team



**Itai Margalit**  
CEO



**Itay Yanovski**  
Co-Founder & SVP  
Strategy



## Cyberpion

<https://www.cyberpion.com/>

### KNOWN FOR

Prevent digital supply chain breaches

## Description

Cyberpion mission is to defend the new and vast attack surface created by online ecosystems. Cyberpion's groundbreaking platform enables security teams to identify and neutralize the rising threats stemming from vulnerabilities within online assets throughout an enterprise's far-reaching, hyperconnected ecosystem.

## Funding

2 investors have funded *Cyberpion*.

› [Hyperwise Ventures](#)

› [Team8](#)

Date	Round Name	Amount (\$USD)
Oct, 2020	Seed	\$8.3M

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*

## Executive Team



**Dr. Nethanel Gelernter**  
CEO



**Liran Grinberg**  
Managing Partner





**CyCognito**

<https://www.cycognito.com>

**KNOWN FOR**

Fully automated, cloud-based security testing products that uses the reconnaissance techniques attackers do to find your security blind spots.

## Description

CyCognito empowers companies to take full control over their attack surface by uncovering and eliminating the critical security risks they didn't even know existed. Welcome to the Shadow Risk Revolution. Every organization contains countless points of entry across an ever-changing attack landscape, many of which they aren't even aware of. But one single weak spot is all it takes for attackers to get in the door. So how can security teams possibly eliminate every single point of entry, when their security tools can't even see all of them? We use our intelligence-agency expertise and keen understanding of hacker techniques to help organizations uncover their shadow risk and protect their entire attack surface before attackers have a chance to exploit any gap.

We believe all organizations should be able to protect themselves from even the most sophisticated attackers. That's why we created the first ever Shadow Risk Elimination platform, putting nation-state level cyber reconnaissance techniques into the hands of every organization. When their risks are no longer in the shadows, companies operate more confidently, safely and freely.

## Funding

9 investors have funded *CyCognito*.

- › [Thomvest Ventures](#)
- › [Heritage Group](#)
- › [UpWest](#)
- › [Lightspeed Venture Partners](#)
- › [Harpoon](#)
- › [The Westly Group](#)
- › [Accel](#)
- › [Sorenson Ventures](#)
- › [Sorenson Capital](#)

Date	Round Name	Amount (\$USD)
Jan, 2018	Seed	\$5M
Nov, 2019	Series A	\$18M
Jul, 2020	Series B	\$30M
Dec, 2021	Series C	\$100M

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*

# Executive Team



**Rob Gurzeev**  
Co-Founder & CEO



**Dima Potekhin**  
Co-founder and CTO



## Cymulate

<https://www.cymulate.com>

### KNOWN FOR

Cymulate enables companies to challenge, assess and optimize their cybersecurity posture against evolving threats, simply and continuously.

## Description

Cymulate is a breach and attack simulation platform that lets you protect your organization at the click of a button. Operating thousands of attack strategies, Cymulate shows you exactly where you're exposed, and how to fix it. Cymulate was founded by an elite team of former IDF intelligence officers who identified frustrating inefficiencies during their cyber security operations. From this came their mission to empower organizations worldwide and make advanced cyber security as simple and familiar as sending an e-mail. Today, Cymulate is trusted by hundreds of companies worldwide, including leading banks and financial services.

## Funding

6 investors have funded *Cymulate*.

- › [One Peak Partners](#)
- › [Dell Technologies Capital](#)
- › [Vertex Growth Fund](#)
- › [Susquehanna Growth Equity](#)
- › [Vertex Ventures Israel](#)
- › [Vertex Ventures](#)

Date	Round Name	Amount (\$USD)
Mar, 2017	Seed	\$3.5M
Mar, 2019	Series A	\$7.5M
Nov, 2019	Series B	\$15M
May, 2021	Series C	\$45M

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*

## Executive Team



**Eyal Aharoni**

VP & Customer Success



**Tim Ager**

VP Sales & EMEA

## Digital Shadows

<https://www.digitalshadows.com>

### KNOWN FOR

Digital Shadows minimizes digital risk by identifying unwanted exposure and protecting against external threats.

## Description

Digital Shadows is the market leader in Digital Risk Protection. We identify unwanted exposure, protect against external threats, and minimize digital risk. Digital Shadows minimizes digital risk by identifying unwanted exposure and protecting against external threats.

## Funding

8 investors have funded *Digital Shadows*.

- › [National Australia Bank \(NAB\)](#)
- › [TenEleven Ventures](#)
- › [Octopus Ventures](#)
- › [Passion Capital](#)
- › [Trinity Ventures](#)
- › [Industry Ventures](#)
- › [Storm Ventures](#)
- › [World Innovation Lab](#)

Date	Round Name	Amount (\$USD)
Feb, 2015	Series A	\$8M
Feb, 2016	Series B	\$14M
Sep, 2017	Series C	\$26M
Jul, 2019	Series C	\$10M

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*

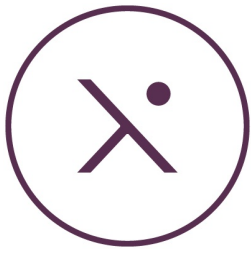
## Executive Team



**Alastair Paterson**  
Co-founder & Chief  
Executive Officer



**James Chappell**  
Co-Founder & Chief  
Innovation Officer



## Expense

<https://www.expense.co>

### KNOWN FOR

Expense is an enterprise software company that provides an updated view of all internet-connected assets that belong to an organization.

Expense was acquired by **Palo Alto Networks** announced on 2020 for **\$800M**

## Description

Digital transformation has led to a massive increase in Internet-connected devices, new services, and cloud infrastructure. The speed at which things can change has led to attack surfaces which are constantly shifting and evolving. At the same time, technology has evolved that can help you track and control your attack surface and secure your Internet assets.

Expense indexes the entire global Internet to discover, track, and monitor what belongs to your organization. This global, real-time perspective zeroes-in on your assets and can help highlight if they're talking to something bad. This big-picture approach provides value across security, IT operations, DevOps, and executive leadership and encourages collaboration between them. It's more than intelligence, it's protection for your digital transformation.

## Funding

9 investors have funded *Expense*.

- › New Enterprise Associates (NEA)
- › Institutional Venture Partners (IVP)
- › Susa Ventures
- › Oreilly AlphaTech Ventures
- › Quadrille Capital
- › TPG Growth
- › Founders Fund
- › TechOperators
- › Knoll Ventures

Date	Round Name	Amount (\$USD)
Aug, 2015	Seed	\$6M
Jun, 2016	Series A	\$20M
Aug, 2017	Series B	\$40M
Apr, 2019	Series C	\$70M

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*

# Executive Team



**DR. TIM JUNIO**  
CEO & Founder



**DR. MATT KRANING**  
CTO & Co-Founder



## FireCompass

<https://www.firecompass.com>

### KNOWN FOR

FireCompass is a SaaS platform for Continuous Automated Red Teaming (CART) and Attack Surface Management (ASM).

## Description

Founded by Serial Cyber Security Entrepreneurs, Extremely Passionate Red Teamers & Security Researchers. The team has multiple patents in IT security and have broken the best of the cyber security products like McAfee, Microsoft Bit Locker, Sophos, AVG etc. One area where cyber attackers have an edge is that organizations test “some” of their assets “some of the time” whereas hackers are attacking all of the assets all of the time. That’s why we built a technology that continuously indexes and monitors the deep, dark & surface web to map out an organization’s digital attack surface including Shadow IT blind spots. The platform then automatically launches safe multi-stage attacks, mimicking a real attacker, to help identify attack paths before hackers do. The platform eliminates the need for multiple tools and significant manual effort while providing continuous and proactive security.

## Executive Team



**Bikash Barai**  
CEO



**Paul DiBello**  
SENIOR VICE  
PRESIDENT OF  
GLOBAL SALES



## Flashpoint

<https://www.flashpoint-intel.com>

### KNOWN FOR

Flashpoint is the globally trusted leader in actionable threat intelligence.

Flashpoint was acquired by **Audax Private Equity** announced on 2021

## Description

Flashpoint delivers Business Risk Intelligence (BRI) to empower organizations worldwide with meaningful intelligence and information that combats threats and adversaries. The company's sophisticated technology, advanced data collections, and human-powered analysis uniquely enables large enterprises and the public sector to bolster cybersecurity, confront fraud, detect insider threats and build insider threat programs, enhance physical security, improve executive protection, and address vendor risk and supply chain integrity. Flashpoint is backed by Georgian Partners, Greycroft Partners, TechOperators, K2 Intelligence, Jump Capital, Leaders Fund, Bloomberg Beta, and Cisco Investments.

## Funding

9 investors have funded *Flashpoint*.

- › [Georgian Partners](#)
- › [Cisco Investments](#)
- › [Bloomberg Beta](#)
- › [Leaders Fund](#)
- › [K2 Intelligence](#)
- › [Jump Capital](#)
- › [Greycroft](#)
- › [TechOperators](#)
- › [Portage Partners](#)

Date	Round Name	Amount (\$USD)
Apr, 2015	Series A	\$5M
Jul, 2016	Series B	\$10M
Jul, 2017	Series C	\$28M
Oct, 2019	Series D	\$6M

## Acquisitions

*Flashpoint* has made **1** acquisition(s):

Company Name	Amount (\$USD Millions)	Date of Acquisition
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*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*

## Executive Team



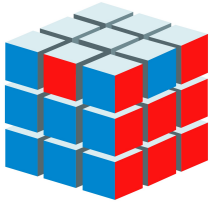
**Josh Lefkowitz**

Chief Executive Officer



**Evan Kohlmann**

Chief Innovation Officer



## ImmuniWeb

<https://www.immuniweb.com>

### KNOWN FOR

We Simplify, Accelerate and  
Reduce Costs of Security  
Testing, Protection, and  
Compliance.

## Description

The ImmuniWeb® AI Platform helps enterprise customers from over 50 countries to test, secure and protect their applications, cloud and infrastructure, reduce supply chain attacks, prevent data breaches and maintain compliance requirements. ImmuniWeb® AI Platform leverages award-winning AI and Machine Learning technology for acceleration and intelligent automation of Attack Surface Management and Dark Web Monitoring. The data is later leveraged for a threat-aware and risk-based Application Penetration Testing for web, mobile, and API security testing. ImmuniWeb is the only company that offers a contractual zero false-positives SLA with a money-back guarantee. ImmuniWeb's AI technology is a recipient of numerous awards and recognitions, including Gartner Cool Vendor, IDC Innovator, and the winner of "SC Award Europe" in the "Best Usage of Machine Learning and AI" category. ImmuniWeb® Community Edition runs over 100,000 daily tests, being one of the largest application security communities. ImmuniWeb SA is an ISO 27001 certified and CREST accredited company.

## Executive Team



**Ilia Kolochenko**  
CEO & Founder



**Ekaterina Khrustaleva**  
Chief Operating Officer



**Intrigue  
Corporation**  
<https://intrigue.io>

**KNOWN FOR**  
Intelligent Attack Surface  
Discovery and Management.

Intrigue Corporation was acquired by  
**Mandiant** announced on 2021

## Description

At Intrigue, our core objective is to help customers identify assets and manage modern networks as effectively as possible, without getting in their way. Our mission is to address the long-standing need for superior asset and vulnerability discovery mechanisms, foundational for managing assets and mitigating information security risks.

## Funding

1 investor has funded *Intrigue Corporation*.

› [LiveOak Venture Partners](#)

Date	Round Name	Amount (\$USD)
Apr, 2021	Seed	\$2M

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*

## Executive Team



**Jonathan  
Cran**  
Founder and  
CEO



## IntSights

<https://intsights.com/>

### KNOWN FOR

Anticipate and mitigate threats targeting your organization.

## Description

IntSights detects and neutralizes cyberattacks outside the wire. We believe that strong intelligence can shift the paradigm between companies and threat actors, enabling security teams to anticipate instead of react, and outmaneuver instead of recover. Don't get caught reacting to new cyber threats. Extend your visibility. Understand your adversaries. Proactively dismantle threats. Defend Forward™.

IntSights was founded in 2015 by former members of an elite intelligence unit in the Israel Defense Forces. Equipped with a deep understanding of how threat actors think, collaborate, and act, they set out to build a solution that enables companies to use external intelligence to change the way they protect themselves. Today, IntSights is trusted by many of the world's largest companies to detect, analyze, and neutralize cyber threats across the clear, deep, and dark web. Our proprietary collection engine, expert analyst team, and asset-based intelligence methodology provide a complete solution for external threat protection.

## Funding

8 investors have funded *IntSights*.

- › [Qumra Capital](#)
- › [Wipro Ventures](#)
- › [Blumberg Capital](#)
- › [Tola Capital](#)
- › [Blackstone Group](#)
- › [Giliot Capital Partners](#)
- › [ClearSky](#)
- › [Vintage Investment Partners](#)

Date	Round Name	Amount (\$USD)
Oct, 2015	Seed	\$1.8M
Aug, 2016	Series A	\$7.5M
Feb, 2017	Series B	\$15M
May, 2018	Series C	\$17M
Nov, 2019	Series D	\$30M

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*

# Executive Team



**GUY NIZAN**  
CEO & Co-Founder



**ALON ARVATZ**  
CPO & Co-Founder



## LookingGlass Cyber Solutions

<http://www.lookingglasscyber.com>

### KNOWN FOR

Lookingglass Cyber Solutions is a cyber-security software company helping organizations protect against targeted attacks.

## Description

The LookingGlass solution portfolio delivers 360° cybersecurity and intelligence. Global businesses and agencies choose from solutions built upon innovative security technologies and best-in-class threat intelligence, all augmented by our worldwide team of intelligence analysts. Our portfolio provides unprecedented understanding and response capability into cyber, physical, and third party risks. Organizations of any size and level of security operations maturity can leverage our scalable solutions to address their cybersecurity requirements. The objective may be to acquire actionable threat data feeds in the form of machine-readable threat intelligence, or it may be to extend their security operations with LookingGlass threat intelligence analysts and services. For other organizations, the goal may be to obtain a platform to contextualize, prioritize, and manage threat intelligence. And still, other businesses may require network mitigation capabilities enabled our threat intelligence to defend their assets. Regardless of whether businesses or agencies choose one solution or the entire arsenal, LookingGlass addresses the full spectrum of threats including structured threats and Indicators of Compromise, unstructured and open source risk data, internal network telemetry, and physical threats – 360° cybersecurity and intelligence.

## Funding

7 investors have funded *LookingGlass Cyber Solutions*.

- › [Alsop Louie Partners](#)
- › [Eastward Capital Partners](#)
- › [Triangle Peak Partners](#)
- › [Vital Venture Capital](#)
- › [Neuberger Berman Group](#)
- › [NewSpring Capital](#)
- › [Peninsula Ventures](#)

Date	Round Name	Amount (\$USD)
Aug, 2011	Debt Financing	\$0.2M
Jan, 2012	Series A	\$5M
Apr, 2013	Venture - Series Unknown	\$7.5M
Mar, 2015	Series B	\$20M
Dec, 2015	Series C	\$50M
Aug, 2017	Series D	\$26.3M

May, 2018	Venture - Series Unknown	\$10M
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## Acquisitions

*LookingGlass Cyber Solutions* has made **3** acquisition(s):

Company Name	Amount (\$USD Millions)	Date of Acquisition
Cyveillance	\$35M	December 10, 2015
Kleissner & Associates	N/A	July 21, 2015
CloudShield Technologies	N/A	March 2, 2015

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*

## Executive Team



**Chris Coleman**  
Chief Executive Officer



**Jeremy Haas**  
Chief Security Officer



## Medigate

<https://www.medigate.io/>

### KNOWN FOR

Medigate owns and operates a medical device security platform that protects all connected medical devices on health care provider networks.

## Description

Medigate offers the industry's only truly dedicated medical device security platform that identifies and protects all Internet of Medical Things (IoMT) devices connected to a healthcare provider's network. Unlike general IoT solutions, we've built our cyber security platform specifically and only for the unique needs of medical devices and clinical networks. Our solution safeguards clinical networks from all angles by providing complete visibility into all connected medical devices to identify risk based on clinical context, detect anomalies according to manufacturers' protocols and actively block malicious activities by integrating into your existing firewalls or NAC. Our team has a breadth of knowledge covering everything from medical workflow to device identity and their protocols. This combination of deep industry experience along with security expertise means we know how to provide total medical device bho

## Funding

5 investors have funded *Medigate*.

- › Maor Investments
- › U.S. Venture Partners
- › YL Ventures
- › Blumberg Capital
- › Partech

Date	Round Name	Amount (\$USD)
Nov, 2017	Seed	\$5.4M
Jan, 2019	Series A	\$15M
Sep, 2020	Series B	\$30M

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*

## Executive Team



**Jonathan Langer**  
CEO and Co-Founder



**Itay Kirshenbaum**  
Co-founder and VP of R&D





**Netsparker**  
<https://www.netsparker.com/>

**KNOWN FOR**  
Netsparker is an easy to use  
and highly accurate web  
application security solution for  
all types of web applications.

## Description

It all started back in 2006. Ferruh Mavituna, a leader in the security industry, was spending hours and days manually verifying the results of automated web security scans, weeding out false positives and managing vulnerability assessments. Ferruh’s frustration fueled his ambition to create an end to end security solution. One that integrates into the SDLC and greatly reduces the number of reported false positives, allowing teams to scale their efforts without expanding their head count.

Netsparker, the web application security solution that automatically verifies identified vulnerabilities, was first released on the market in 2009. The secret behind Netsparker’s dead accuracy is its proprietary Proof-Based Scanning Technology. When Netsparker was first released, industry veterans and vendors were skeptical of the dead-accurate claim; alleging it’s not possible to build a scanner with complete accuracy. Netsparker proved the industry wrong with a solution that’s able to verify findings without sacrificing coverage and continues to achieve the highest vulnerability detection rate and accuracy in third party comparisons.

Fast forward to today and Netsparker has grown into an industry leading web application security solution. Enabling teams to integrate with CI/CD and other systems in the SDLC and DevOps environment. As well as, allowing fully customizable workflows in which vulnerability assessments, triaging, and verification processes are all automated. Netsparker’s technology has been the best performing in vulnerability detection and accuracy from third party benchmarks. World leading and renowned businesses such as Samsung, NASA, Microsoft and Siemens trust Netsparker to ensure the security of their web applications, web services, and web APIs.

## Funding

1 investor has funded *Netsparker*.

› [Turn/River Capital](#)

Date	Round Name	Amount (\$USD)
Mar, 2018	Series A	\$40M

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*

# Executive Team



**Ferruh Mavituna**  
Chief Executive Officer



**Kevin Gallagher**  
Chief Revenue Officer



**Orca Security**  
<https://orca.security>

**KNOWN FOR**

Orca Security provides instant-on, workload-level security for AWS, Microsoft Azure, and Google Cloud Platform.

## Description

Orca Security is the Cloud Visibility Company. We founded Orca because we believe that security in the cloud should be better than anything we've ever had before. We saw teams struggling with cloud visibility, and knew that this was the problem to solve first. The Orca Cloud Visibility Platform utilizes its unique SideScanning™ technology to seamlessly deliver comprehensive full-stack visibility into your entire cloud infrastructure and assets at a fraction of the time and cost of alternative approaches. We like to say that we give IT security teams the power to enable "Security at the Speed of the Cloud."

## Funding

17 investors have funded *Orca Security*.

- › [ICONIQ Capital](#)
- › [Willoughby Capital](#)
- › [Adams Street Partners](#)
- › [SAIC](#)
- › [CapitalG \(formerly Google Capital\)](#)
- › [Stripes](#)
- › [Silicon Valley CISO Investments](#)
- › [YL Ventures](#)
- › [StoneMill Ventures](#)
- › [Splunk Ventures](#)
- › [Redpoint Ventures](#)
- › [Harmony Partners](#)
- › [GGV Capital](#)
- › [Temasek Holdings](#)
- › [Lone Pine Capital](#)
- › [ICONIQ Growth](#)
- › [Lauder Partners](#)

Date	Round Name	Amount (\$USD)
Jun, 2019	Seed	\$6.5M
Mar, 2020	Series A	\$20.5M
Dec, 2020	Series B	\$55M
Mar, 2021	Series C	\$210M
Oct, 2021	Series C	\$190M

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*

## Executive Team



**Avi Shua**  
CEO & Co-Founder



**Gil Geron**  
CPO & Co-Founder



Ordr

<https://ordr.net/>

**KNOWN FOR**

Detailed mapping to automatically identify & classify network-connected systems and devices, and closed-loop security with actionable AI to regulate & protect.

## Description

At Ordr, we're energized by the explosive growth in network-connected systems and devices. We recognize the tremendous opportunities that this represents for the hyper-connected enterprise. Improved delivery of care, efficient logistics and operations, quality enhancements in manufacturing, more stable and intelligent business-critical systems. We're energized because we give you the power to take control and realize these myriad opportunities.

We are committed to continually finding ways to make the very complex very simple. We are committed to providing you with the most innovative controls possible, so you will always stay above the chaos. And we are committed to absolute intellectual honesty, unwavering customer and partner loyalty, and a pledge to apply a peerless standard of ethics to everything we do. Let's take control together.

## Funding

6 investors have funded Ordr.

- › [Kaiser Permanente Ventures](#)
- › [Wing Venture Capital](#)
- › [Unusual Ventures](#)
- › [Mayo Clinic](#)
- › [Battery Ventures](#)
- › [TenEleven Ventures](#)

Date	Round Name	Amount (\$USD)
Jun, 2017	Series A	\$4M
Feb, 2019	Series A	\$16.5M
Dec, 2019	Series B	\$27.5M
Mar, 2020	Series B	\$6M

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*

## Executive Team



**Greg Murphy**  
President & CEO



**Gnanaprakasam Pandian**  
Co-Founder & Chief Product Officer



## Randori

<https://www.randori.com/>

### KNOWN FOR

Randori is your trusted adversary.

## Description

Randori is your trusted adversary. Our Attack Platform empowers organizations with a continuous and automated red team experience they can use to assess their real-world security. By mirroring today's adversaries, we help security teams identify gaps, demonstrate effectiveness, and get better over time. Headquartered in Waltham, MA, with offices in Denver, CO, the company is backed by .406 Ventures, Accomplice, Harmony Partners and Legion Capital.

## Funding

4 investors have funded *Randori*.

- › [Legion Capital](#)
- › [.406 Ventures](#)
- › [Accomplice](#)
- › [Harmony Partners](#)

Date	Round Name	Amount (\$USD)
Oct, 2018	Seed	\$9.8M
Apr, 2020	Series A	\$20M

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*

## Executive Team



**BRIAN HAZZARD**  
Founder & CEO



**DAVID WOLPOFF**  
Founder & CTO



## Recorded Future

<https://www.recordedfuture.com>

### KNOWN FOR

Discover Recorded Future, a global real-time cyber threat intelligence provider powered by patented machine learning and driven by world-class researchers.

Recorded Future was acquired by **Insight Venture Partners** announced on 2019 for **\$780M**

## Description

Our aim is ambitious: to organize and analyze threat data in an entirely new and different way for better, faster security.

Our goal is to empower our customers with contextualized threat intelligence in real time, enabling organizations to proactively defend against threats at the speed and scale of the internet. At the heart of this is our unique technology. Founded in 2009, we're a startup that's growing fast and headquartered in Somerville, Massachusetts with offices in Virginia, Sweden, and the United Kingdom.

## Funding

9 investors have funded *Recorded Future*.

- › [Insight Venture Partners](#)
- › [IA Ventures](#)
- › [MassMutual Ventures](#)
- › [Accomplice](#)
- › [Balderton Capital](#)
- › [ESO Fund](#)
- › [In-Q-Tel](#)
- › [REV](#)
- › [Google Ventures \(GV\)](#)

Date	Round Name	Amount (\$USD)
Jul, 2009	Series A	\$2.2M
Jun, 2010	Series B	\$6.7M
Jan, 2012	Series C	\$12M
Apr, 2015	Series D	\$12M
Oct, 2017	Series E	\$25M

## Acquisitions

*Recorded Future* has made **1** acquisition(s):

Company Name	Amount (\$USD Millions)	Date of Acquisition
Gemini Number	\$52M	March 16, 2021

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*

## Investments

› [SecurityTrails](#)



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## Reposify

<http://www.reposify.com>

### KNOWN FOR

Manage your external attack surface and reduce digital risks with Reposify.

## Description

Reposify was founded in order to help organizations take control of their external attack surfaces by providing complete and continuous visibility and actionable insight at scale.

- ▶ **Security teams need better solutions:** Under staffed and overworked. You need a solution that works for you. Reposify scans your surface 24/7 and delivers the insights you need via the channel of your choice.
- ▶ **Security is everyone's business:** Bridging the visibility & communication gaps are key for reducing exposures. From security and IT teams to DevOps, Reposify delivers visibility for all.
- ▶ **Securing an ever-changing environment:** Boosting efficiency without compromising your security posture is a must. Automation & integrability are essential ingredients for staying ahead.





RiskIQ was acquired by **Microsoft** announced on 2021 for **\$500M**

## Description

**History:** Our founders knew that as organizations embrace web, social, and mobile technologies to further engage with their customers, partners, and employees, the volume of attack vectors, sophistication of attacks, and breadth of exposures outside the firewall would accelerate. This inevitably would impact business operations and introduce new reputation risks, and make traditional perimeter and internal security systems less effective. Security teams would need richer internet intelligence, proactive analytics, and purpose-built security solutions to understand their organization's entire digital attack surface from the outside in, where they are now most vulnerable.

Today, RiskIQ helps hundreds of popular brands and security-savvy enterprises, across geographies and industries, and over 20,000 security analysts tackle digital threat challenges.

RiskIQ advanced data reconnaissance actively captures, normalizes, correlates, and curates petabytes of internet data from Passive DNS, WHOIS, and other public internet data sources, from mobile app telemetry of over 300 million mobile devices, 16 million mobile apps, and 150 global app stores, and from monitoring profiles and actions from the world's popular social networks. RiskIQ's application of machine learning, data science, and research acumen yields comprehensive intelligence, pragmatic insights, and derived information housed in an elastic analytics warehouse – allowing customers to save time by serving up critical relationships, exploits, issues, and adversary infrastructure across a complex, dynamic digital landscape.

RiskIQ's solution suite allows security operations, hunters, defenders, and brand managers to automate a diverse range of threat detection, triage, monitoring, and response tasks. More so, RiskIQ Community Edition provides security analysts FREE access to our solutions in a collaborate environment to enable organized cyber defense.

## Funding

6 investors have funded *RiskIQ*.

- › [Battery Ventures](#)
- › [Georgian Partners](#)
- › [Summit Partners](#)
- › [MassMutual Ventures](#)
- › [National Grid Partners](#)
- › [Akkadian Ventures](#)

Date	Round Name	Amount (\$USD)
Jul, 2013	Series A	\$10M

### RiskIQ

<https://www.riskiq.com/>

#### KNOWN FOR

Whether you are investigating threats, monitoring your attack surface, or mitigating brand abuse - arm yourself with digital security intelligence from RiskIQ.

May, 2014	Series B	\$27.5M
Nov, 2016	Series C	\$30.5M
Jun, 2020	Series D	\$15M

## Acquisitions

*RiskIQ* has made **2** acquisition(s):

Company Name	Amount (\$USD Millions)	Date of Acquisition
Maccabim.com Ltd.	N/A	January 24, 2017
PassiveTotal	N/A	October 8, 2015

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*

## Executive Team



**Elias (Lou) Manousos**  
CEO & Founder



**Chris Kiernan**  
CTO & Founder



**David Pon**  
Founder



**Jeff Baeth**  
CFO



## RiskLens

<http://www.risklens.com>

### KNOWN FOR

RiskLens empowers risk officers and CISOs to manage their cyber risk from a business perspective by quantifying it in financial terms

## Description

The leading provider of cyber risk management software, RiskLens empowers business executives, risk officers and CISOs to manage their organization's cyber risk from the business perspective by quantifying it in financial terms. RiskLens is the only cyber risk management software purpose-built on FAIR, the international standard quantitative model for cybersecurity and operational risk. Our goal is to revolutionize and become the standard way in which large enterprises and government organizations measure, manage and articulate information and operational risk.

## Funding

9 investors have funded *RiskLens*.

- › [Osage Venture Partners](#)
- › [MassMutual Ventures](#)
- › [F-Prime Capital](#)
- › [Inland TechStart Fund](#)
- › [Spokane Angel Alliance](#)
- › [Dell Technologies Capital](#)
- › [Paladin Capital Group](#)
- › [Kick Start Sales Force](#)
- › [Alliance of Angels](#)

Date	Round Name	Amount (\$USD)
Jan, 2013	Venture - Series Unknown	\$1.3M
Jul, 2017	Series A	\$5M
Apr, 2019	Series B	\$20.6M

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*

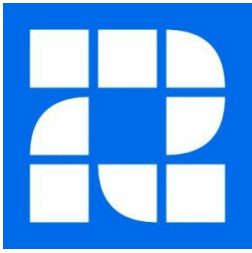
## Executive Team



**Nicola (Nick) Sanna**  
President & CEO



**Dave Sutor**  
Chief Financial Officer



## Rumble Network Discovery

<https://www.rumble.run/>

### KNOWN FOR

Rumble brings together the best of IT, security and networking technology to deliver amazing network discovery and asset.

## Description

Rumble, Inc. is the maker of Rumble Network Discovery, a simple, fast, and accurate way to create an asset inventory in IT and OT environments. After gaining fast network visibility, Rumble's customers use the SaaS platform to tag asset owners, identify risks, map network topology, accelerate incident response efforts, find old hardware, and manage IP space. Rumble's customers range from family-owned businesses to Fortune 500 companies, with industries as varied as education, government, manufacturing, healthcare, retail and utilities. Rumble is popular with managed service providers who need to scope out and manage their customers' networks. Rumble has customers in over 20 countries. The company is backed by Decibel Partners, a global venture capital firm backed by Cisco. Rumble offers a free Starter Edition to small companies and individuals with less than 256 devices that is in use by over 4,000 organizations today. Rumble is based in sunny Austin, Texas. All Rumble's work remotely in the United States with clusters in the Austin and Boston areas.

## Funding

1 investor has funded *Rumble Network Discovery*.

› [StoneMill Ventures](#)

Date	Round Name	Amount (\$USD)
Mar, 2021	Venture - Series Unknown	\$5M

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*

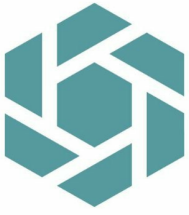
## Executive Team



**Chris Kirsch**  
CEO & Co-Founder



**HD Moore**  
CHAIRMAN &  
FOUNDING CTO



## SecurityScorecard

<http://www.securityscorecard.com>

### KNOWN FOR

SecurityScorecard provides the most accurate security ratings & continuous risk monitoring for vendor and third party risk management.

## Description

SecurityScorecard is the global leader in cybersecurity ratings and the only service with over two million companies continuously rated. SecurityScorecard's patented rating technology is used by over 1,000 organizations for self-monitoring, third-party risk management, board reporting, and cyber insurance underwriting; making all organizations more resilient by allowing them to easily find and fix cybersecurity risks across their externally facing digital footprint. SecurityScorecard is the only provider of instant risk ratings that automatically map to vendor cybersecurity questionnaire responses - providing a true 360-degree view of risk.

## Funding

19 investors have funded *SecurityScorecard*.

- › [Kayne Anderson Rudnick \(KAR\)](#)
- › [Riverwood Capital](#)
- › [Google Ventures \(GV\)](#)
- › [NGP Capital](#)
- › [AXA Venture Partners](#)
- › [Intel Capital](#)
- › [Dcode](#)
- › [Sequoia Capital](#)
- › [Portage Partners](#)
- › [Atlas Venture](#)
- › [Accomplice](#)
- › [Evolution Equity Partners](#)
- › [T. Rowe Price](#)
- › [Boldstart Ventures](#)
- › [Silver Lake Waterman](#)
- › [Hearst's Financial Venture Fund](#)
- › [Two Sigma Ventures](#)
- › [Moody's Investors Service](#)
- › [AlleyCorp](#)

Date	Round Name	Amount (\$USD)
Jan, 2014	Seed	\$2.2M
Apr, 2015	Series A	\$12.5M
Jun, 2016	Series B	\$20M
Oct, 2017	Series C	\$27.5M
Jun, 2019	Series D	\$50M
Mar, 2021	Series E	\$180M

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*

# Executive Team



**Sam Kassoumeh**  
COO & Co-Founder



**Bill Hogan**  
Chief Revenue Officer



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## Shodan

***<https://www.shodan.io/>***

### KNOWN FOR

Shodan is a search engine for internet-connected devices.

## Description

Shodan is a search engine for internet-connected devices. It enables its users to find specific computers using a variety of filters. Shodan's information is obtained via a globally-distributed, real-time network of crawlers that find devices based on the software they run. For each device, Shodan stores the software it runs, including version, operating system, hostnames, location, and more. The processed data feeds are also made accessible through a public search engine website. Shodan was launched in 2012.



## SpyCloud

<https://spycloud.com>

### KNOWN FOR

SpyCloud develops account takeover prevention and fraud investigation tools.

## Description

SpyCloud is laser focused on preventing account takeover fraud with our proactive solutions, which protect billions of employee and consumer accounts worldwide. We're the trusted ATO prevention partner for B2B organizations and consumer brands, including 4 of the Fortune 10, and power fraud investigations for law enforcement agencies around the globe. Our solutions are backed by the most comprehensive and actionable repository of recovered stolen credentials and PII, with nearly 100B assets and counting, including more than 21B passwords.

## Funding

5 investors have funded *SpyCloud*.

- › [March Capital Partners](#)
- › [Centana Growth Partners](#)
- › [M12](#)
- › [Altos Ventures](#)
- › [Silverton Partners](#)

Date	Round Name	Amount (\$USD)
Jun, 2017	Seed	\$2.5M
Mar, 2018	Series A	\$5M
Feb, 2019	Series B	\$21M
Aug, 2020	Series C	\$30M

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*

## Executive Team



**Ted Ross**

CEO Co-Founder



**David Endler**

Chief Product Officer &  
Co-Founder





## Sweepatic

<https://www.sweepatic.com/>

### KNOWN FOR

Sweepatic is an external attack surface management (EASM) company operating on a global scale making our customers cyber resilient.

## Description

Sweepatic is an exciting young cybersecurity company, rapidly growing from start-up to scale-up. Our Sweepatic Platform delivers attack surface management to our customers and partners, proactively protecting them from cyberattacks. Our customers are organizations with complex attack surfaces, excellent reputations, and valuable brands to protect. As a company, we value all our team members' ideas and contributions in building and selling our innovative product. We strive for quality, excellence and professionalism in all what we do.

## Funding

4 investors have funded *Sweepatic*.

› [eCAPITAL ENTREPRENEURIAL PARTNERS](#)  
› [PMV](#)

› [TIIN Capital](#)  
› [CyLon](#)

Date	Round Name	Amount (\$USD)
Apr, 2018	Pre-Seed	\$0M
Jun, 2019	Venture - Series Unknown	\$1.1M
Oct, 2021	Venture - Series Unknown	\$3.3M

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*

## Executive Team



**Stijn Vande Castele**  
Founder and CEO



**Johan Robben**  
CTO



## Tanium

<https://www.tanium.com>

### KNOWN FOR

Tanium invented a new approach to endpoint security and systems management, where security and IT operations teams can achieve more.

## Description

Father and son founders David and Orion Hindawi make it their mission to empower the world's largest organizations to manage and protect their mission-critical networks. This singular focus led to the creation of the Tanium platform, which solves the biggest security and IT management challenges organizations face by providing lightning-fast ability to see everything and do anything across computer networks – with unparalleled scale.

Working with a team of the smartest people with the deepest expertise in the market, the Hindawis spent five years developing the Tanium platform to make sure the technology would scale across the largest global networks. Today, we are transforming the way industry-leading companies are able to manage and secure their networks against ever-advancing cyber threats.

Our founders also recognized that the most pressing cybersecurity and IT management issues couldn't be solved by technology alone. They built a company that has, at its core, a deep understanding of the people, processes, and technologies required to keep our most precious data secure. The value of Tanium extends far beyond our product – our customers tap the dedicated resources of our Technical Account Managers, our IR and EDR experts, and the greater Tanium community of users and partners. When you sign on with Tanium, you sign on with family.

Today, we have more than 1,000 of the smartest, most capable, driven people on the Tanium team. We hire tenacious professionals in every role. We are unstoppable in the pursuit of our mission to transform IT management and solve previously unsolvable problems for our customers.

## Funding

17 investors have funded *Tanium*.

- › Investlink Holdings
- › Almanack Family Office
- › Baillie Gifford
- › Salesforce Ventures
- › Wellington Management
- › TPG Growth
- › Institutional Venture Partners (IVP)
- › TPG
- › Citi Ventures
- › Raison Asset Management
- › Fidelity Management and Research Company
- › T. Rowe Price
- › SharesPost Investments
- › Adage Capital Management
- › Andreessen Horowitz
- › Geodesic Capital
- › Franklin Templeton Investments

Date	Round Name	Amount (\$USD)
Jul, 2007	Series A	\$2M
Jul, 2009	Series B	\$1M

Oct, 2010	Series C	\$1.1M
Aug, 2011	Series D	\$1.7M
May, 2014	Series E	\$90M
Mar, 2015	Series F	\$64M
Sep, 2015	Series G	\$148M
May, 2017	Secondary Market	\$100M
May, 2018	Secondary Market	\$175M
Oct, 2018	Private Equity	\$200M
Jun, 2020	Venture - Series Unknown	\$117.2M
Oct, 2020	Private Equity	\$150M

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*

## Investments

› [Cyware](#)

## Executive Team



**David Hindawi**  
Co-Founder / Executive  
Chairman



**Orion Hindawi**  
Co-Founder / CEO



**ZeroFOX**

<http://www.zerofox.com>

**KNOWN FOR**

ZeroFOX detects & remediates threats to your business & employees on social, mobile, digital and collaboration platforms.

## Description

ZeroFOX, the market leader in social media & digital protection, safeguards modern organizations from dynamic security, brand and physical risks across social, mobile, web and collaboration platforms. Using diverse data sources and artificial intelligence-based analysis, the ZeroFOX Platform identifies and remediates targeted phishing attacks, credential compromise, data exfiltration, brand hijacking, executive and location threats and more. The patented ZeroFOX SaaS technology processes and protects millions of posts, messages and accounts daily across the social and digital landscape, spanning LinkedIn, Facebook, Slack, Twitter, Instagram, Pastebin, YouTube, mobile app stores, the deep & dark web, domains and more.

Led by a team of information security and high-growth company veterans, ZeroFOX has raised nearly \$100M in funding from NEA, Highland Capital, Silver Lake Waterman, Redline Capital and others, and has collected top industry awards such as Red Herring North America Top 100, the SINET16 Champion, Dark Reading's Top Security Startups to Watch, Tech Council of Maryland's Technology Company of the Year and the Security Tech Trailblazer of the Year.

## Funding

12 investors have funded *ZeroFOX*.

- › Redline Capital
- › New Enterprise Associates (NEA)
- › Intel Capital
- › Silver Lake Waterman
- › Core Capital
- › Clearslide
- › Hercules Capital
- › Highland Capital Partners
- › Core Capital Partners
- › Genacast Ventures
- › TCP Venture Capital
- › Dingman Center Angels

Date	Round Name	Amount (\$USD)
Jul, 2013	Seed	\$2.2M
Apr, 2014	Series A	\$11M
Dec, 2015	Series B	\$27M
Jul, 2017	Series C	\$40M
Feb, 2020	Series D	\$74M

## Acquisitions

*ZeroFOX* has made **1** acquisition(s):

Company Name	Amount (\$USD Millions)	Date of Acquisition
Cyveillance	N/A	October 6, 2020

*Investor, funding, IPO, acquisition and other company information sourced from Crunchbase.*

## Executive Team



**JAMES C. FOSTER**  
Chief Executive Officer



**MIKE PRICE**  
Chief Technology Officer